

SEAN MENDIS

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 Date of Birth : 10th August 1977 Nationality : Indian



A Professional Aviation Manager with a Proven Track Record of Conceiving and Successfully Implementing Projects in Developing Markets.

EMPLOYMENT

03/2015 to present	<p>SENIOR GROUP AVIATION MANAGER SKA International Group, Dubai, United Arab Emirates</p> <ul style="list-style-type: none"> In charge of managing operations and developing strategy for SKA International Group's aviation related businesses throughout the Middle East and Africa. <ul style="list-style-type: none"> Managing all aspects of Boeing 727 freighter operations including charter sales and operations. Successfully executing the project to obtain an Air Service License (ASL) and Air Operator Certificate (AOC) for SKA International Group's subsidiary in Uganda, including transfer of aircraft, crew and operations from South Africa to Uganda base. Accountable Manager to Civil Aviation Authority – Uganda for "SKA Air and Logistics (Uganda)" AOC.
02/2014 to present	<p>STATION MANAGER – RAS AL KHAIMAH SKA International Group, Ras Al Khaimah, United Arab Emirates</p> <ul style="list-style-type: none"> Responsible for commissioning and developing SKA International Group's new station at Ras Al Khaimah International Airport, including jet fuel storage facility and cargo warehouse. <ul style="list-style-type: none"> Managing all aspects of SKA's operations in Ras Al Khaimah Managed \$3.5 million project to provide full service ground handling, fuel, and catering for over 200 Hajj pilgrimage transport flights on behalf of Air India with 100% service delivery within agreed SLA. Responsible Manager with UAE GCAA for Cargo Handling operations
07/2013 to 01/2014	<p>STATION MANAGER – SOMALIA SKA International Group, Mogadishu, Somalia</p> <ul style="list-style-type: none"> In charge of airfield operations, passenger terminal and ground handling operations at the main international airport in Somalia under contract from the Somali Federal Government (SFG) <ul style="list-style-type: none"> Jointly responsible for SKA Group's operations in Mogadishu including aviation, logistics, catering, etc.. Provided full ground handling for international airlines such as Turkish Airlines, Air Uganda, etc.. Instituted streamlined procedures to improve passenger and cargo security screening and flow Managed a multi-cultural staff of 74 expatriates and over 200 local employees Developed and maintained relationships with Somali Government agencies, African Union Mission in Somalia (AMISOM), United Nations, international diplomatic corps, airlines and other customers Led the multi-agency emergency response to an Ethiopian Air Force An-12 crash <ul style="list-style-type: none"> Co-ordinated the successful rescue of two survivors and their airlift to Ethiopia for medical treatment Directed activities for re-opening of the airport within 7 hours of the accident under ICAO RFFS Cat. 6 Appointed by the SFG to serve on the seven person Official Accident Investigation Committee Received a commendation letter from the SFG for "leadership and assistance" in this instance
11/2012 to 06/2013	<p>CONSULTANT / AUTHOR SeanMendis.com, Mumbai, India</p> <ul style="list-style-type: none"> Provided executive level expertise, intelligence and counsel on a contract basis to aviation projects in the Middle East, India and Africa Published an e-book (available on Amazon.com) about experiences running an airline in Africa
09/2010 to 10/2012	<p>CHIEF OPERATIONS OFFICER Africa World Airlines Limited, Accra, Ghana</p> <ul style="list-style-type: none"> Overall project manager for the development, certification and launch of a private sector domestic / regional air carrier based in Ghana <ul style="list-style-type: none"> Co-authored a \$50 million business plan and successfully presented it to major investors in China (HNA Group and China-Africa Development Fund) and Ghana (SSNIT – National Pension Fund) Managed all strategic and operational aspects of the project as Acting Chief Operations Officer with progressive handover of responsibilities to the permanent management team Awarded a "Certificate of Recognition" as the "Best Organizer" and exited the organisation with a bonus after fulfilling my commitment to the shareholders of a successful launch of flight operations Managed operational activities (including documentation, inspection, demonstration, Compliance Statement, Op-Specs) that led to the successful receipt of an Air Operator Certificate (AOC) <ul style="list-style-type: none"> Served as the Accountable Manager for Air Carrier License receipt and start of the AOC process Led the team that developed over 25 required technical manuals for AOC issuance by GCAA Obtained Ghana Civil Aviation Regulation (GCAR) Part 6 Approved Maintenance Organisation (AMO) certification and Part 3 Approved Training Organisation (ATO) certifications for partner organisations in China, United Kingdom and Lithuania Co-ordinated the lease agreements, aircraft inspection, aircraft registration, ferry flights and delivery of two Embraer ERJ-145LR aircraft from China to Ghana

08/2005 to 08/2010	SPECIAL ASSISTANT TO THE CHIEF EXECUTIVE OFFICER Ghana International Airlines Limited, Accra, Ghana
	<ul style="list-style-type: none"> • Served in multiple strategic and operational management roles within the organisation, reporting directly to the Chief Executive Officer and Chairman of the Board <ul style="list-style-type: none"> ○ Member of the team that refined the business plan and obtained operating licenses ○ Project Manager for London Gatwick (2005) and Johannesburg (2006) service launches ○ Station Manager – London Gatwick (2005-10) and Johannesburg (2006-07) ○ Project Team Member (Operations) for Düsseldorf service launch (2008) • Manager for Interline and Industry Affairs, Scheduling and Licensing <ul style="list-style-type: none"> ○ Developed flight schedules to optimize connection and interline opportunities with airline partners ○ Managed slot portfolios at Level 2 (Facilitated) and Level 3 (Co-ordinated) airports in Europe/Africa • Manager with responsibility for Day Of Operations and Ad-Hoc Operations <ul style="list-style-type: none"> ○ Accountable for achievement of system-wide Key Performance Indicator operational targets including on-time performance, baggage handling and customer complaints ○ Oversaw over-wing self-handling operation at Kotoka International Airport in Accra ○ Developed and implemented in-house "Focus on the Fundamentals" program that improved system on-time performance to over 80% and dispatch reliability to over 99% ○ Implemented and managed diversion and Irregular Operations recovery response programs that ensured full service restoration within 12 hours of incident ○ In charge of establishing and maintaining relationships with aircraft lessors, ground handling agents, fuel, catering and other third-party service suppliers at all stations
12/2000 to 08/2005	DIRECTOR OF CONSULTING Shondelle Holdings Private Limited, Mumbai, India
	<ul style="list-style-type: none"> • Represented family-owned aviation services company in USA, Canada and Far East • Served as a registered Company Director from June 2002 till December 2010 (DIN 01715390) <ul style="list-style-type: none"> ○ Non-Executive Director from August 2005 onwards • Part of "Jet Acquisitions Group" team that worked on Trans World Airlines (TWA) Chapter 11 bankruptcy (2000-01)

EDUCATION

2003 – 2005	GEORGIAN COLLEGE Barrie, ON, Canada
	Graduated from Aviation Management Program
1995 – 2001	GEORGIA INSTITUTE OF TECHNOLOGY Atlanta, GA, USA
	Majored in Aerospace Engineering and Management Transferred out with 158 University Level Semester Credits
1992 – 1995	ST. XAVIER'S COLLEGE Mumbai, India
	Passed Higher Secondary Certificate (H.S.C. Science – Standard 12) Examination with Distinction
1980 – 1992	ST. ANDREW'S HIGH SCHOOL Mumbai, India
	Passed Secondary School Certificate (S.S.C. – Standard 10) Examination with Distinction

PROFESSIONAL CERTIFICATIONS

- IATA Certificate in Airline Marketing (Montreal - 2002)
- IATA Certificate in Airline Finance / Accounting Management (Singapore - 2003)
- IATA Certificate in Air Cargo Marketing (Montreal - 2004)
- IATA Certificate in Station Management (Geneva - 2005)
- IATA Diploma in Aviation Studies (Distance Learning - 2006)
- IATA Certificate in Safety Management Systems (Distance Learning - 2011)
- Air Cargo Safety and Security (Air Arabia Academy – 2015)
- Basic Firefighting (Ras Al Khaimah International Airport Fire Department – 2016)
- Dangerous Goods – Category 8 (Valid until May 2017)

OTHER INFORMATION

- Vast travel and business experience in Asia, Europe, Africa, Oceania and North America
- Extensive network of contacts and associates in the international aviation industry
- Authored several published articles for airline industry trade publications
- Expert level proficiency with MSOffice applications including Word, Excel and PowerPoint
- Working experience with multiple GDS/CRS/DCS/FPL systems including Radixx Air Enterprise (Trainer), SITA PTS/DCS (Trainer), Navitaire New Skies (Trainer), Geneva Operations Suite, myAvNet (Trainer), APG (Trainer), Galileo, Worldspan, Codeco, Videcom VRS/Seats
- Speaks English (Fluent / Native Proficiency), Hindi (Working Proficiency), French (Working Proficiency), German (Basic Proficiency), and some Indian languages (Basic Proficiency)